



C O N F E R E N C E

THE SPEAKERS

MARE FORUM 2006

τα πάντα ρεί
everything flows

Herakleitos 471 B.C.



The Green Paper and Shipping

Markets forecasts

Investments and Finance

Human factors

Environment - safety

Transport sustainability

25 & 26 September
Astron Palace Hotel

Athens - Greece

MARE FORUM

Michael Grey Conference Chairman / Columnist
Lloyd's List Ioannis Tzoannos Secretary General
Ministry of Mercantile Marine, Greece Joe Borg
EU Commissioner Fisheries and Maritime Affairs
Karin Yrvin State Secretary Ministry of Industry
and Trade, Norway Harris Vafias CEO StelthGas
Inc. George Gourdomichalis Chairman & President
FreeSeas Inc. Stamatis Molaris President &
CEO Quintana Maritime Ltd Sergey Burima
General Manager Chartering, Fleet Management
and Operations, Sovcomflot Roberto Giorgi CEO
VShips Leonidas Dimitriades-Eugenides Member of
the Board of Directors Union of Greek Shipowners
Nathalie Soisson Transport Safety Group Coordinator
Total Mauro Balzarini Managing Director
SIBA Ships Geert Dokter Managing Director MPC
Münchmeyer Petersen Steamship BV Rajaish Baj-
pae President The Eurasia Group of Companies
Erik Bartnes Member of the Board Pareto Basil
Mavroleon Managing Director Charles R. Weber
Company Inc. USA Willem de Ruiter CEO European
Maritime Safety Agency EMSA Paul Markides
Director Oil Companies International Marine
Forum OCIMF Anthony Zolotas Managing Director
Eurofin Paul Leand President and CEO AMA Capital
Paul Slater Chairman First International Corp
John Richardson European Commission - Coordinator
Maritime Policy Task Force Brian Wadsworth
Director Logistics and Maritime Transport
Department for Transport UK Robert C. Somerville
Chairman and CEO American Bureau of Shipping
George Economou Chairman DryShips Inc. Rear
Admiral Robert C. North (USCG RET) President
Northstar Maritime Arthur Bowring Managing
Director Hong Kong Shipowners' Association Birgit
Sølling Olsen Director for Shipping Policy Danish
Maritime Authority Jean-Frédéric Laurent Head of
Research Barry Rogliano Salles Colin Cridland
Director Research Braemar Seascope Fotis Kar-
amitsos Director Maritime and Inland Transport;
Intermodality DG Transport and Energy European
Commission Ida Skard Director General The Royal
Ministry of Trade and Industry Norway Clay Mait-
land Managing Partner, IRI/Marshall Islands
Registry Ugo Salerno CEO RINA Niko Wijnolst
Chairman, Dutch Maritime Network Alfons Gui-
nier Managing Director ECSA Marianne Lie Man-
aging Director, Norwegian Ship-owners Association
Dimitris Anagnostopoulos Head of Greek
Shipping ABN AMRO Representative CEO German-
ischer Lloyd George M. Chalos Partner Fowler
Rodriguez & Chalos Bote de Vries Head of Invest-
ment Management and agent of Navigation
Finance Corporation and Devalion Aviation
Funds Jean Richards Executive Chairman Quantum
Shipping Services Limited Dimitris Mi-tsatsos
Helmepe/Intermepe John Guy Partner Merlin
Corporate Communications Harilaos Psa-raftis
Professor National Technical University of Athens
and Former CEO Piraeus Port Authority Hanna Lee
Behrens DNV Fellow - Environment Bernard Anne
Managing Director Bureau Veritas Roberto Cazzu-
lo Deputy Director Marine Division RINA SpA
Michael Cabibbo Managing Director Worldwide
Ecological Shipping & Transport Representatives
from the Shipowning Community, Regulatory
bodies financial institutions and shipbrokers....
and more to confirm...

MARE FORUM 2006

"Our vision is that of a Europe with a dynamic maritime economy in harmony with the marine environment"
Commissioner Joe Borg, Galicia 2005

Safety, quality, transparency, sustainability and good governance have been recurring themes in successive Mare Forums, which have established a formidable reputation for high level participation in thematic conferences designed to inform policy makers and industry executives in the maritime sector. A further consistent theme in these meetings has been the establishment of an important inter-dependence of those interests which have become identified as the "chain of responsibility" for safe maritime transport. - shipowners and managers, regulators of flag and port state authorities, classification societies and shipbuilders, those who employ ships and those who insure and finance them. Proactive and designed to promote reasoned debate with a constructive outcome, Mare Forums have been a valuable meeting place for industry and its regulators, and consistently demonstrated the value of an integrated approach.

This, of course, resonates strongly with the aims and ambitions of European Commission President Barosso, who last year appointed Commissioner Joe Borg to oversee and inquire into the development of a holistic and integrated maritime policy for Europe. This, said Mr Borg as he explained his programme, would be the development of a policy which would imply a comprehensive strategy for maritime affairs, determining areas where efforts could be integrated and those where reinforced co-ordination might be required. An extensive consultation process is under way and a Green Paper, in which the case for an integrated maritime policy which defines an optimal pathway for economic maritime development, is published in June this year.

How does the "maritime" industry and the participants in its chain of responsibility relate to the wider aims and ambitions of the Green Paper, which of course takes into account issues of energy, sea and ocean use, and the maritime and coastal environment? How will an integrated maritime policy devised for Europe, fit into the wider and global bounds of our planet, and the international regulatory and industrial framework? All Mare Forum participants from throughout the maritime industry and its regulators will identify with the need for their activities to be conducted against a background of sustainability.

The shipping industry is keenly aware that its operations, which affect the public awareness and understanding of maritime enterprise, must be examined against long-term criteria as to whether environmental harm might be caused and what remediation might be possible. The need for good governance and social responsibility have been strongly expressed by increasing numbers of industry leaders, while the "social contract" between our industries and society in general have been recognised as a key issue.

There is a keen awareness that image of the industry is important, and there is a growing enthusiasm for a higher and more visible industry presence, based on the "positive realities" of what shipping delivers to the world. But at the same time there is a recognition that the maritime sector must be publicly committed to sustainable, socially responsible conduct and technology and management must work towards this. At recent Mare Forums there has been strong opinions expressed against merely continuing in the old ways, which might suggest that accidents are statistically rare but "unavoidable" and strongly in favour of the need for continuous improvement.

Mare Forum 2006 in Athens will bring together the authors of the EU Green Paper on Integrated Maritime Policy, along with high level political and industry figures to examine how best such policies can be developed in practical terms. Many within the maritime industry believe that the "joined up thinking" implied by such a policy could be both important and useful, facilitating, as Commissioner Borg has said, "the development of diverse and sometimes conflicting sea-based activities and will thus contribute to economic development without compromising the welfare of future generations." It is similarly believed that such policies should be examined in an international context and are of great interest to regulators and industry figures from other parts of the world.

We look forward to welcoming you in Athens

Michael Grey

Conference Chairman

Editor/Commentator Lloyd's List

Jannis Kostoulas

Managing Director

Mare Forum

MARE FORUM

P R O G R A M M E

The Final Programme will be published at the end of August.
More current information concerning the conference can be found on our website at
<http://www.mareforum.com>

SUNDAY 24 SEPTEMBER

18:00 Welcome Reception hosted by **EURASIA**

Eurasia

MONDAY 25 SEPTEMBER

08:00 REGISTRATION

09:00 **OPENING BY THE CONFERENCE CHAIRMAN**
Michael Grey
Conference Chairman / Editor, Commentator, Lloyd's List

session 1

Setting the scene: The Stakeholders What has been achieved What has to be done

- 09:10 **SPEAKERS** **Ioannis Tzoannos**
Secretary General, Ministry of Mercantile Marine, Greece
- 09:20 **Joe Borg**
EU Commissioner, Fisheries and Maritime Affairs
- 09:30 **Karin Yrvin**
State Secretary, Ministry of Industry and Trade, Norway
- 09:40 **Stephen Ladyman** (invited)
Minister of Transport, United Kingdom
- 09:50 **Alfons Guinier**
Managing Director, European Community Shipowners' Association
- 10:00 **Robert C. Somerville**
Chairman and CEO, American Bureau of Shipping
- 10:10 **Speaker**
to be announced
- 10:20 Discussion between speakers and audience participants
- 11:00 Break hosted by **BUREAU VERITAS**



BUREAU
VERITAS

session 2

Sustainability

SESSION
CHAIRMAN

Nathalie Soisson
Transport Safety Group Coordinator, Total

11:10 **SPEAKERS** **The emergence of Europe as a distinctive element in maritime policy**

Fotis Karamitsos
Director, Maritime and Inland Transport; Intermodality
DG Transport and Energy, European Commission

11:20 **The Oil Companies agenda**

Paul Markides
Director, Oil Companies International Marine Forum OCIMF

11:30 **What news from the EMSA front?**

Willem de Ruiter
CEO, European Maritime Safety Agency EMSA

11:40 **Flag Competition and Quality Shipping**

Clay Maitland
Managing Partner, IRI/Marshall Islands Registry

11:50 **To what extent can economic incentives, self-regulation and corporate social responsibility complement government regulation?**

Ugo Salerno
CEO, RINA

12:10 Discussion between speakers, discussion panelists and audience participants on the following theme:

Should an optional EU register be made available? What conditions and incentives could be contemplated for such a register?

Should an EU coastguard service be set up? What might be its aim and functions?

Should the European Community become a member of more multilateral maritime organizations?

DISCUSSION
PANELISTS

Brian Wadsworth
Director, Logistics and Maritime Transport Department for Transport UK

Birgit Sølling Olsen
Director for Shipping Policy, Danish Maritime Authority

Alfons Guinier
Managing Director, European Community Shipowners' Association ECSA

Henk Merkus
Deputy Head, Division for Maritime Transport, Dutch Ministry of Transport

Marianne Lie
Managing Director, Norwegian Shipowners' Association

Ida Skard
Director General, The Royal Ministry of Trade and Industry Norway

Niko Wijnolst
Chairman, Dutch Maritime Network

more discussion panelists to be announced

13:10 LUNCH hosted by **GERMANISCHER LLOYDS**



session 3

Safety, Environment changing attitudes

SESSION
CHAIRMAN

Rear Admiral Robert C. North (USCG RET)
President, Northstar Maritime

14:20 **SPEAKERS** **The Green shipping agenda: What has to be done**
Representative
Germanischer Lloyd

14:30 **Goal Based Standards and the Safety-Level Approach debate**

Harilaos Psaraffis
Professor, National Technical University of Athens and
Former CEO, Piraeus Port Authority

14:40 **Building New Ships: I am getting mad..**

Geert Dokter
Managing Director, MPC Münchmeyer Petersen Steamship

14:50 **Marine propulsion from refuse-derived fuel**

Michael X. Cabibbo
Managing Director, Worldwide Ecological Shipping & Transport

15:00 **Social Responsibility and Scrapping issues**

Hanna Lee Behrens
DNV Fellow - Environment

15:10 **Challenges on atmospheric emissions**

Speaker to be announced

15:20 Discussion between speakers, discussion panelists and audience participants on the following theme:

Is shipping being left behind in the race for green solutions?

DISCUSSION
PANELISTS

Dimitris Mitsatsos
Helmepa/Intermepa

Willem de Ruiter
CEO, European Maritime Safety Agency EMSA

Nathalie Soisson
Transport Safety Group Coordinator, Total

Niko Wijnolst
Chairman, Dutch Maritime Network

Mauro Balzarini
Managing Director, SIBA Ships

Robert C. Somerville
Chairman and CEO, American Bureau of Shipping

Bernard Anne
Managing Director, Bureau Veritas

Fotis Karamitsos
Director, Maritime and Inland Transport; Intermodality
DG Transport and Energy, European Commission

Marianne Lie
Managing Director, Norwegian Shipowners' Association

more discussion panelists to be announced

16:10 Break

Human Factors Challenges

This session is hosted by the **State University of New York, Maritime College**
The sponsorship was made available by a friend of the school

SESSION CHAIRMAN **Rajaish Bajpae**
President, The Eurasia Group of Companies

- 16:30 **SPEAKERS** **Supply and Demand**
Roberto Giorgi
Chief Executive Officer, V.Ships
- 16:40 **Criminalization challenges**
George M. Chalos
Partner, Fowler Rodriguez & Chalos
- 16:50 **More than mariners; driving up brain power**
Jannis Platsidakis
Chief Executive Officer, Anangel Shipping
- 17:00 **The ILO on the new Convention. How it will affect the industry?**
Arthur Bowring
Managing Director, Hong Kong Shipowners' Association
- 17:10 **Is there a need for an academic enhancement of sea skills ?**
Speaker to be announced
State University of New York, Maritime College
- 17:20 Discussion between speakers and audience participants on the following theme:

How can the decline in the number of Europeans entering certain maritime professions be reversed and the safety and attractiveness of jobs ensured?

- 18:00 End of the 1st day
- 19:30 – 20:30 **Drinks hosted by IRI/Marshall Islands Registry**



- 20:30 – 23:00 **Conference Dinner**

Shipping Markets Supply and demand forecasts

SESSION CHAIRMAN **Basil Mavroleon**
Managing Director, Charles R. Weber Company, Inc. USA

- 09:00 **SPEAKERS** **Liquid Bulk: Oil & Gas**
Harris Vafias
CEO, StelthGas Inc.
- 09:15 **Dry Bulk & Containers**
Jean-Frédéric Laurent
Head of Research, Barry Rogliano Salles
- 09:30 **The Transportation of Russian Energy - The Ice Class market in Perspective**
Sergey Burima
General Manager
Chartering, Fleet Management and Operations, Sovcomflot
- 09:40 **The (Greek) S & P Market**
Bobby P. Mitropoulos (to be confirmed)
Managing Director, WeberCompass
- 09:50 **Energy Renewables: The new IMO regulations on the vegoil and bio-fuels trade from a fleet supply perspective**
Colin Cridland
Director Research, Braemar Seascope
- 10:00 Discussion between speakers, discussion panelists and audience participants on the following theme:

Where to invest your money today: any fresh ideas?

DISCUSSION PANELISTS **George Gourdomichalis**
Chairman & President, FreeSeas Inc.

Jannis Platsidakis
CEO, Anangel Shipping

Mauro Balzarini
Managing Director, SIBA Ships

Paul Leand
President and CEO, AMA Capital

Anthony Zolotas
Managing Director, Eurofin

Nicolas Borzonis (invited)
President, Capital link, USA

Jean Richards
Executive Chairman, Quantum Shipping Services Limited

Basil Mavroleon
Managing Director, Charles R. Weber Company, Inc. USA

more discussion panelists to be announced

- 10:50 Break hosted by **American Express Private Bank**

American Express Private Bank



session 6

Finance & Investments

Go Directly to Jail, Do Not Pass Go, or Collect \$ 200.000

SESSION
CHAIRMAN

John Guy
Partner, Merlin Corporate Communications

11:10
SPEAKERS

Advantages of being public
Stamatis Molaris
President & CEO, Quintana Maritime Ltd

11:20

Advantages of being private
Bote de Vries
Head of Investment Management and agent of Navigation Finance Corporation and Deucalion Aviation Funds

11:30

Investors dilemmas – Do investors understand shipping?
Erik Bartnes
Member of the Board, Pareto Group

11:40

Is Shipping a Private Matter?
Paul Slater
Chairman, First International Corp

11:50

Is the bomb ticking?
Dimitis Anagnostopoulos
Head of Greek Shipping, ABN AMRO

12:00

Consolidations vs. diversifications
Speaker to be announced

12:10

Discussion between speakers, discussion panelists and audience participants on the following theme:

Buy sell or hold? What will you do?

DISCUSSION
PANELISTS

George Gourdomichalis
Chairman & President, FreeSeas Inc.

Jannis Platsidakis
CEO, Anangel Shipping

Mauro Balzarini
Managing Director, SIBA Ships

Paul Leand
President and CEO, AMA Capital

Anthony Zolotas
Managing Director, Eurofin

Nicolas Borzonis (invited)
President, Capital link USA

Jean Richards
Executive Chairman, Quantum Shipping Services Limited

Basil Mavroleon
Managing Director, Charles R. Weber Company, Inc. USA

more discussion panelists to be announced

13:10

LUNCH

session 7

Towards an integrated maritime policy: The E.C. Green Paper and Shipping debate

Shipping is an important, but just one subject among many that the European Commission addresses in the Green Paper. How will the shipping sector be affected by the commission's proposal for an integrated European Maritime Policy?

Will the shipping sector benefit or will does it stand to lose its position? How should the Commission reconcile the international regulatory framework with its ambitions?

This session will provide some of the answers and the opinions of a broad collection of policy and industry executives. Participation in the debate now is a must as the consultation process of the Commission will end.

14:50

SESSION
CHAIRMAN

Introduction by the session chairman
Niko Wijnolst
Chairman, Dutch Maritime Network

15:00

SPEAKER

Shipping in the Green Paper: An Agenda For Discussion
Fotis Karamitsos
Director, Maritime and Inland Transport; Intermodality DG Transport and Energy, European Commission

15:30

Forum discussion between the discussion panelists and audience participants on the following theme:

DISCUSSION
PANELISTS

Leonidas Dimitriades-Eugenides
Member of the Board of Directors, Union of Greek Shipowners

John Richardson
Chairman, Maritime Policy Task Force European Commission

Alfons Guinier
Managing Director, European Community Shipowners' Association ECSA

Paul Markides
Director, Oil Companies International Marine Forum OCIMF

Marianne Lie
Managing Director, Norwegian Shipowners' Association

Brian Wadsworth
Director, Logistics and Maritime Transport Department for Transport UK

Ida Skard
Director General, The Royal Ministry of Trade and Industry Norway

Roberto Cazzulo
Deputy Director, Marine Division RINA SPA

Arthur Bowring
Managing Director, Hong Kong Shipowners' Association

Birgit Sølling Olsen
Director for Shipping Policy, Danish Maritime Authority

Bernard Anne
Managing Director, Bureau Veritas

more discussion panelists to be announced

17:00

Conclusions by the conference chairman
Michael Grey
Columnist Lloyd's List

17:15 – 18:15

Farewell Drinks

Conference Registration Form

Please read Mare Forum's conditions and cancellation policies carefully before registering.

MARE FORUM 2006

"everything flows"

**Astir Palace Hotel,
Athens - Vouliagmeni - Greece
September 25 & 26, 2006**

To register for the conference, please complete this form in **PRINTED CAPITALS** and return it to Mare Forum by fax: **+31 10 270 98 70**.

Only one delegate should register with this form. Extra copies can be obtained from the conference office, or copies of this form may be used.

For further questions contact Mare Forum on
T: +31 10 281 06 55
E: info@mareforum.com
ruth@mareforum.com

Delegate's name (Mr./Mrs./Ms.) Circle one

Last Name

First Name

Company

Job Title

Mailing Address

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City

Country

Telephone

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E-mail

• **Conference Fee: €1190** (€ 1000 plus € 190 19% VAT)

(The conference fee includes attendance and documentation, refreshments, luncheons, receptions and dinners during scheduled breaks in the conference program)

• **Payment Method: CREDIT CARD**

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Master Card

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Cardnumber: _____

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(last 3 or 4 numbers on back of card)

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CONDITIONS

All participants who wish to attend the conference must be registered. Your registration is Person - Restricted, which means that only the registered participant will be admitted for any of the activities of the conference.

A confirmation of your registration will be sent to you by e-mail. After the conference fee has been received you will be sent a receipt of payment by post.

Any additional information about the conference will be sent to you by e-mail.

CANCELLATIONS

In case you are unable to attend the conference for any reason at all, no refunds will be made by Mare Forum. Mare Forum only offers the opportunity to send in a substitute participant at no extra charge. The conference office must be notified of the name of the substitute participant before the conference takes place.

INSURANCE

The conference organisation cannot accept any liability for personal injuries or for the loss of and/or damage to personal belongings of the participants, either during or as a result of the conference. Please check the validity of your personal insurance.

I agree with Mare Forum's conditions,

Date: _____

Signature: _____

MARE FORUM CONFERENCE

24th to the 27th of September 2006

HOTEL REGISTRATION FORM

ASTIR PALACE RESORT	RATES	ARRIVAL DATE	DEPARTURE DATE	NIGHTS
ARION HOTEL Single room <input type="radio"/> Double room <input type="radio"/>	EURO (€) €230 €260			

- Taxes are included
- Full buffet breakfast included
- For double room, maximum occupancy per room is two adults and one child

Please print clearly:

Name: Mr / Mrs / Ms _____

Phone no: _____

Street address: _____

City / Zip code: _____

Country: _____

Number of guests: _____ Number of rooms: _____

e-mail or fax no: _____

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Cancellation Policy:

Cancellations made less than 10 days notice are subject to a one night cancellation fee

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* For more Hotel information please visit our website: www.astir-palace.com